

# S.N.A.M.

SYNDICAT NATIONAL DES AGENTS MARITIMES

FONDÉ LE 4 AVRIL 1897

## CHARTER OF THE SNAM MEMBERS

**The members of this organisation, shipping agents, agree de facto the following measures:**

1. All the Members are committed to maintain a competition sound, active, and independent during all their memberships.
2. In the fields including the prices, the commissions, the capability, the costs, any kind of strategies, the rules of sales of any type, the market shares, or any other matters related to the competition of the shipping industry, the members are forbidden to communicate and to agree between themselves.
3. No article about the competition having the purpose to publish information in the media will be authorised.
4. The members are committed to not discuss and agree about rebates, discounts, and any special conditions on sales.
5. When a Member will have a feeling that some prohibited matters are going to be discussed into a meeting, he will immediately advise the President of the meeting and will leave the room.
6. The use of means of pressure, of threats or constraints to a client or a member to request an agreement or an information aiming to obtain any understanding will be prohibited.
7. No tactic will be implemented to exclude and or eliminate competitors, limit the competition or the price control on the trade.
8. No action or steps about marketing, publicity, promotional activity which could be characterized as unfair or deceitful will be made.
9. Any attempt aiming to obtain the fixing of prices will be prohibited, whatever the reason is.
10. The members are committed to contact their respective legal department if some specific circumstances, other than those above stipulated, appear in order to respect and protect for ever the rules of the competition of the organisation.



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